Considering taking your design offshore? Here is what you need to know:

Moving production offshore has it's challenges but Avnet can help. Avnet's Business Migration Team helps connect teams around the globe with dedicated people, processes and systems to provide best-in-class service and help you create a sustainable competitive advantage.

What are some of the challenges manufacturing in another region?

- Time zone and communication barriers
- · Lack of direct oversight
- · Commitments to secured pricing and inventory
- · Ethics and sustainable practices

How do I choose a contract manufacturer(CM)?

- · Clearly define your manufacturing requirements
- · Conduct thorough research to identify potential CMs
- · Evaluate the CM's supply chain management practices
- · Evaluate the cost structure and pricing offered by each CM

How can Avnet's Business Migration Team help ensure your success?

- · Facilitates close collaboration between you, CMs, and component manufacturers
- Collaborates with your team, component manufacturers and CMs teams for each migration project, developing tailored strategies based on customer needs
- Engages with component manufacturers to provide additional support in resolving pricing and delivery issues, ensuring customer requirements are understood
- · Coordinates supply chain requirements, project timelines, and pricing alignment
- Provides assistance in managing stock transfers between design and fulfillment regions, enabling effective inventory management
- Partners with proven contract manufacturers and implements risk mitigation strategies to minimize potential risks and enhance operational efficiency

Contact the Avnet BMT today or reach out to your Avnet account manager for more information. Amer: <u>BMT-Americas@Avnet.com</u>, EMEA: <u>BMT-EMEA@Avnet.com</u>, Asia: <u>BMT-ASIA@Avnet.com</u>

"We're an EMS provider for multiple different and end customers from US and Europe. We need Avnet BMT's consistent support in smoothing the project transfer from end customers and Avnet BMT has been quite helpful with many different migration projects."