

/ Avnet Customer Supply Chain Excellence



Avnet EMEA Supply Chain Solutions

26.05.2026 | Customer Supply Chain Excellence



/ Agenda Presentation



1. AVNET EMEA Core
2. Supply Chain Solutions
3. Questions

Avnet EMEA Core

/ AVNET snapshot*

Avnet EMEA Core

300+ Franchises

Leading Design Distributor
in EMEA

30,000+ Customers

~ 8 Billion € Company

3,700 Employees (w/o ALS)

600+ Engineers

1,300 Account Manager &
Internal Sales

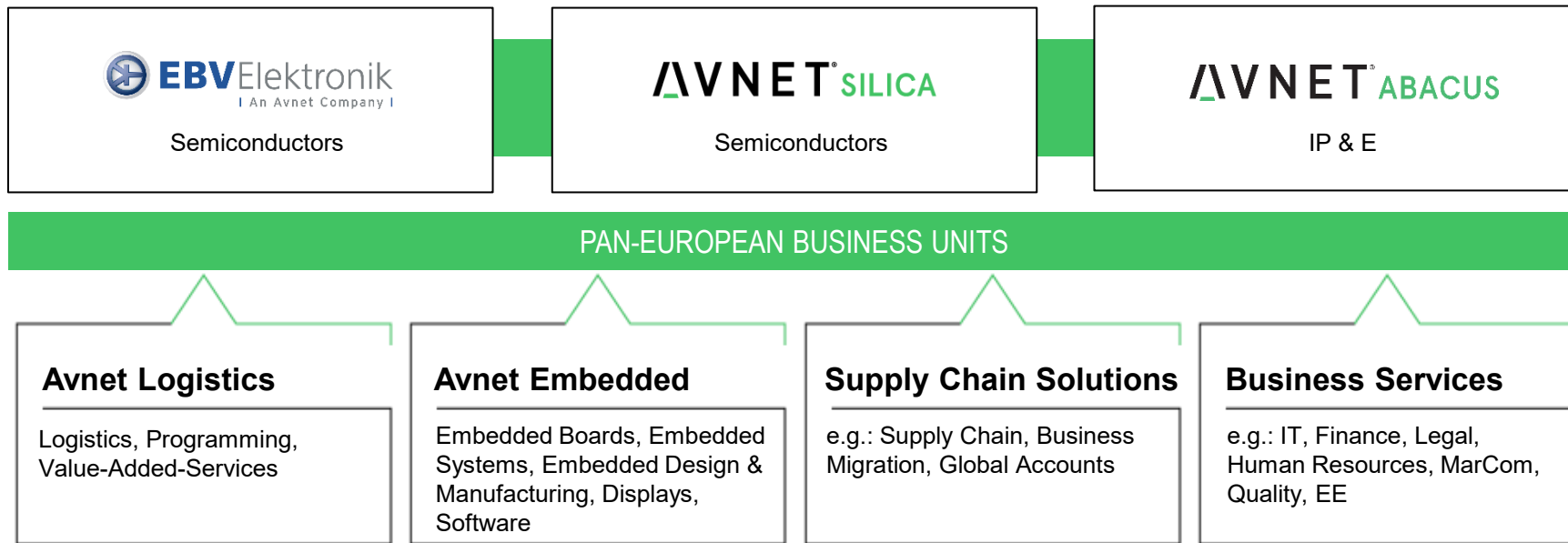
Reliable Supply Chain
solutions tailored to our
customers needs

*Core Business only, excluding Farnell and Avnet Integrated

The Speedboat Model

Avnet EMEA Core

Highly focused in franchise strategy and highly flexible in customer support



/ AVNET Logistics

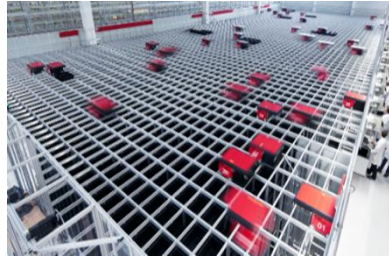
EMEA Distribution Centers:

- Poing, Germany
- Tongeren, Belgium
- New warehouse in Bernburg, Germany expected in 2025

Global trade compliance expertise and management
Newest automation technologies to increase efficiency

Product Services:

- Europe's largest programming & Product Modification Center of 2,500 m²
- Tape & Reel adding
- Laser Marking
- Prototyping
- Dry Packing & Baking
- Co-planarity testing & 3D-lead inspection





Bernburg, Germany /



Poing, Germany /



Tongeren, Belgium /

Our commitment to ESG



Environmental

We are committed to continuous improvement of our environmental impact.

- Goals by 2025:
 - Reduce 50% of carbon emissions
 - Double our renewable energy mix to 30%
 - Reduce business travel emissions by 20%
 - Divert 75% of waste from landfill



Social

We focus on prioritizing inclusiveness, our employees and community.

- 33% of leadership roles (manager and above) are held by females. Overall workforce is 47% female.
- Expanding our Avnet Cares global program supporting local communities, STEM, diversity & environmental volunteering and grants

 SOCIAL
QUALITYSCORE
HIGHEST RANKED BY ISS ESG ▶

1



Governance

Structure of policies, practices & processes used to direct and manage Avnet.

- Comprehensive data privacy and cybersecurity practices
- Strong Ethics & Compliance program
- ESG governance supported at Board level

 GOVERNANCE
QUALITYSCORE
HIGHEST RANKED BY ISS ESG ▶

1

* Visit the [ESG site on Avnet.com](https://www.avnet.com/esg) for more information.

CSCE

Customer Supply
Chain Excellence

/ CSCE Specialist Team

An European approach...

7

Supply Chain Specialist
Split on a region base

20

countries covered

40

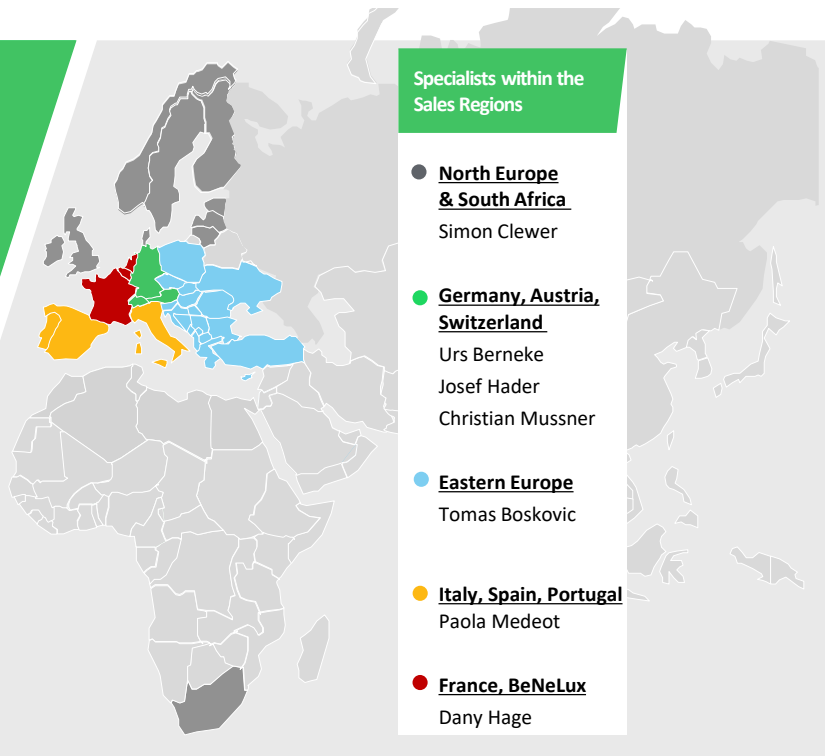
offices supporting

≈ 100

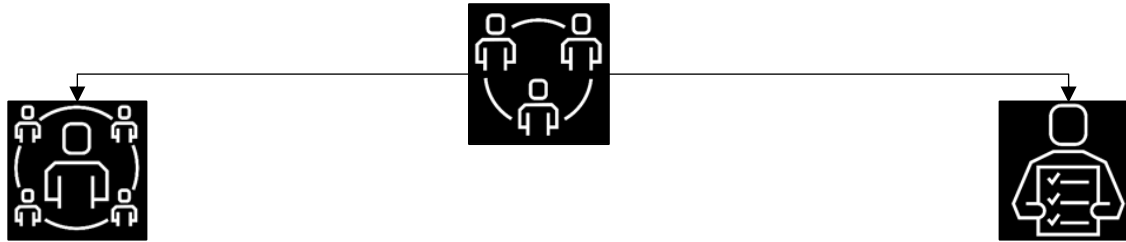
new supply chain
engagements p.a.

2.800

AMICON setups



Supply Chain Solutions



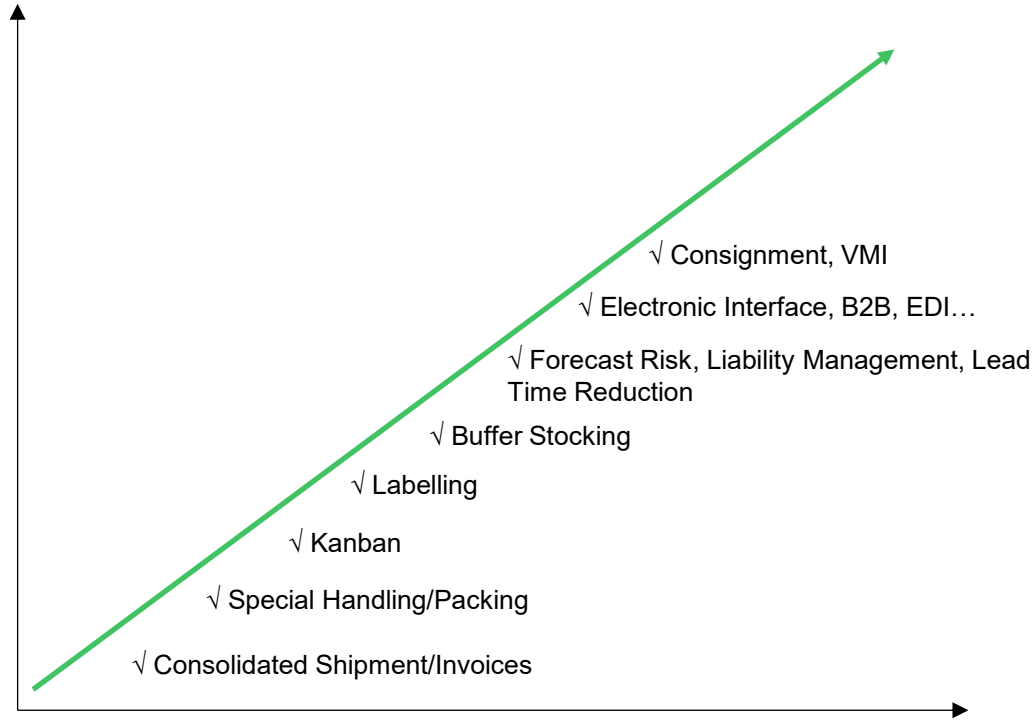
Specialists

- Facing customers with regional based team
- Qualifying and analyzing customer requirements
- Developing and implementing solutions
- Matching solutions with Avnet financial models
- Ensuring engagement understanding of parties involved (ALS, Sales, Asset, Operations)

Support

- Providing first level support for internal & external customer B2B incidents
- Implementing customer oriented B2B solutions
- Setting in place, Supporting and Monitoring of EDI-messages and B2B-connections
- Developing new technical solutions related to B2B solutions
- Creating and setting customer specific barcode labels and
- Maintaining relevant customer individual instructions (CII's) along with ALS / Quality

/ Range of Tools & Modules to Execute a Solution **AVNET**



- Forecast Handling
 - Demand planning which enables better resources utilization and secure procurements
- VMI (Vendor Managed Inventory)
 - Reduced Time & Cost Inventory for Tracking Management
 - Can be implemented with or without consignment stock
- Consignment
 - Helps to achieve fast and reliable replenishment with ownership transfer on actual consumption
- Kanban
 - Provides alternative compared to traditional push-based replenishment technique

Forecast, VMI and Consignment shall be set on contract based, under certain conditions and liabilities to be agreed with AVNET

Traditional EDI

Electronic Data Interchange

EDI facilitating structured business data exchange with our partners

100's New EDI messages with customers added annually

- 15m+ Forecast lines
- 10m+ Order confirmations
- 500k+ Purchase Orders
- 800k+ Adv. Shipping Notice
- 200k+ Invoices

AMiCon

AVNET Managed Inventory Converter

AMiCon offers alternatives for data exchange with our partners without EDI infrastructure

- 1,600 Customer accounts
- 250,000 Customer part #
- 16m Transactions

Auto – ASN (mail dispatch)

- 2,200 customer accounts
- 3,500 recipients
- 150k+ messages (800k+ lines) transmitted in FY23

VMI calculation can be setup

AMiCon is an AVNET internal tool based on MS Office & Visual Basics

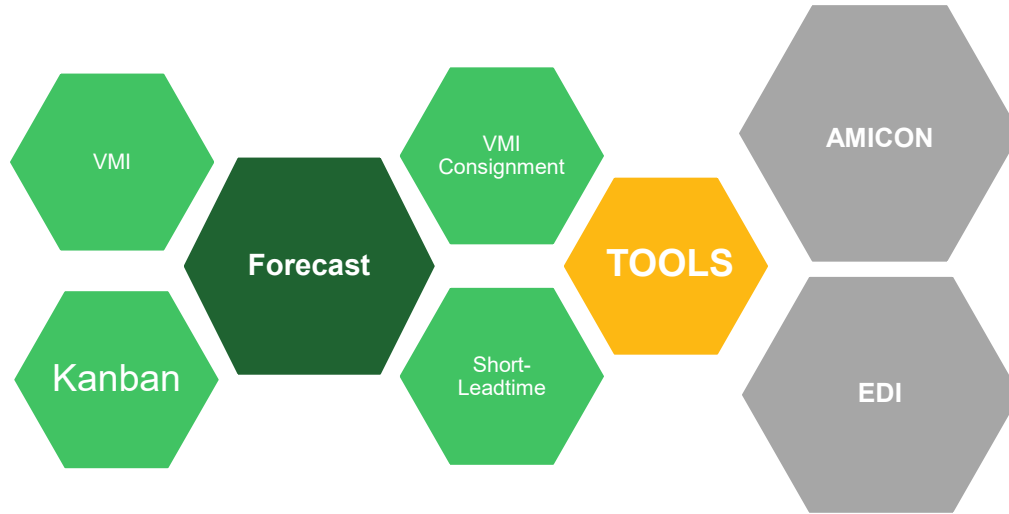
API

Application Programming Interface

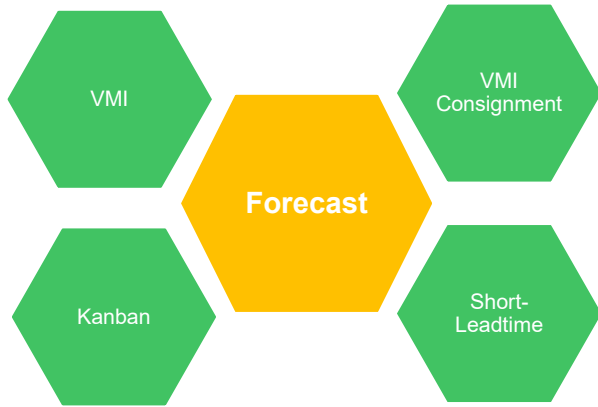
API enables standardized interfaces to exchange data related to Prices, Availability, Product & Market information

- 12,5 million calls in FY23
- Price, availability, stock levels
- All Major providers connected
- Direct connections possible
- Continuous improvements of interfaces and data

/ CSCE portfolio & tools

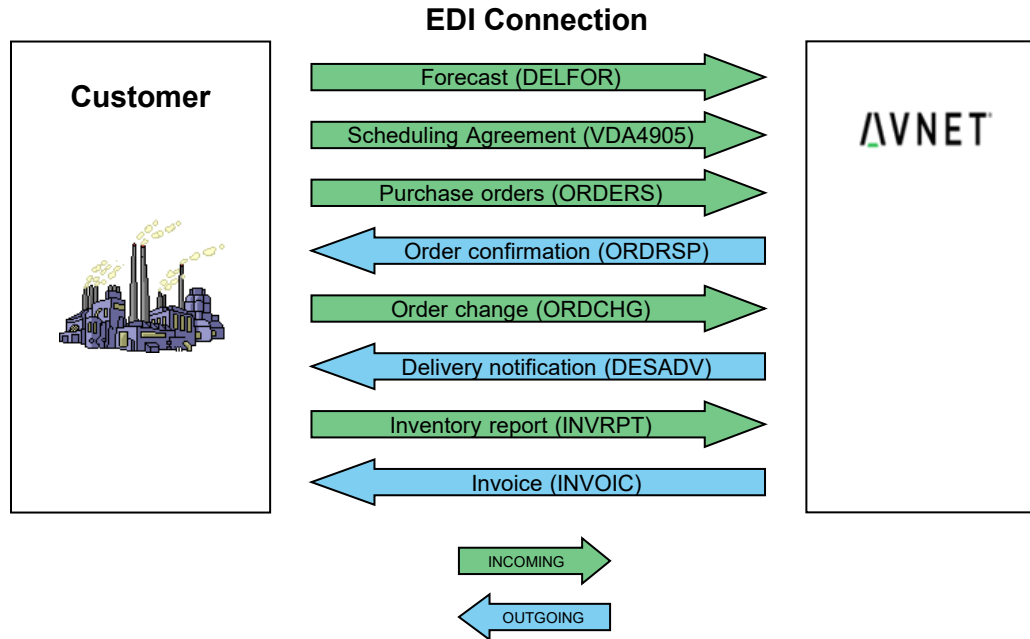


/ Forecast management



- Weekly transmission
- EDI – DELFOR (D97A/D96A/D97A)
- Alternative file formats
 - xls / xlsx
 - txt; csv; xml
- Forecast range > 9 to 12 months
- Min. requirements of file
 - Customer part number
 - Requested date
 - Quantity
 - Stock level (if gross FC)
- Agreed liability
- Gross or net forecast possible
- Definition of call-off

/ EDI messages overview



/ CSCE – Project Approach

- Optimization of existing processes with the objectives to:
 - Reduce cost
 - Automate processes
 - Create added value
 - Increase reliability & flexibility
- Customer specific solutions using proven industry standard processes and services
- B2B (EDI, XML, etc.) is a prerequisite to increase automation and efficiency
- Receiving of goods can be optimized thanks to Standard/Specific Labels or 2D Barcode on Delivery Notes as per needs'
- Possibility to implement solutions across speedboats by duplicating an existing process to another entity

/ CSCE – Prerequisites for specific services



- Forecast Handling is managed through a separated contract. Terms & Conditions are:
 - FC horizon: 12 month+
 - Minimum Information: Customer Part#, Quantity, Customer Requested Date
 - Liability, cancellation windows to be defined priory
 - Regular data transmission (preferably on a weekly basis)
 - Forecast must always been demand driven (no historical data)
- Special policies can be set in case of consignment implementation:
 - Separate contract to be signed
 - Weekly consumption report & invoice
 - Minimum Stock Turn: 8
 - Warehouse assessment to be conducted prior to implementation

/ B2B Reporting

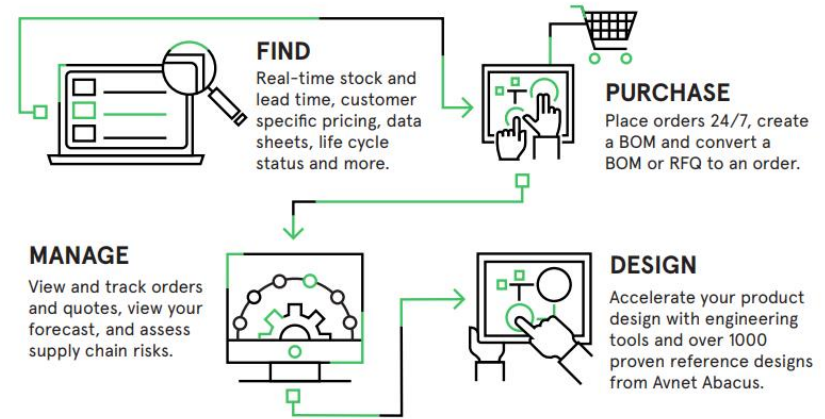
- Replenishment times
- Backlog Reports
- Safety stock quantities (Filling Levels)
- Consignment warehouse reports
 - Turns
 - Stockage, Slow moving & Nonmoving items
- Auto – ASN (mail dispatch)

/ FSP – Full-service portal

The Full Service Portals are the new and improved transactional websites for the EMEA Speedboats, enabling customers:

- To search & find materials from an expanded part catalogue including their CPNs, check QAS, and receive their customer agreed pricing or market ready pricing
- To upload a BOM and receive price and availability information
- To take advantage of end-to-end Quoting & Ordering
- To access their information: Sales Order History tracking & invoice information, PCN/EOL, forecast information

INFORMATION AVAILABLE WITH MyAvnetAbacus



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Thank You

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