Avnet Silica Expands Industrial Connectivity Portfolio with Teltonika Networks Distribution Agreement

EMEA-wide agreement adds ready-to-deploy industrial networking hardware and strengthens end-to-end connectivity support

Brussels, Belgium, 26th October 2026 – Avnet Silica, an Avnet company (NASDAQ: AVT), today announced EMEA-wide master distribution agreement with Teltonika Networks, a European manufacturer of industrial IoT and connectivity equipment. The agreement expands customer access to Teltonika Networks' portfolio of modems, routers, gateways and switches, together with its remote management system (RMS) for centralised monitoring and management of connected devices.

The agreement builds on five years of cooperation between the companies in selected European markets and now extends the relationship across EMEA region. Avnet Silica and Teltonika Networks will jointly invest in further customer activities and inventory while strengthening their cooperation.

As industrial IoT deployments expand, customers increasingly need a straightforward and reliable way to connect their equipment to wider networks and the internet. Teltonika's ready-to-deploy hardware supports key connectivity technologies including Wi-Fi, LTE and 5G, helping customers add reliable internet access using off-the-shelf industrial routers and gateways.

Avnet Silica will combine Teltonika's certified routers and gateways with its own technical expertise and complementary technologies. Avnet Silica can also support implementation with eUICC solutions, cellular connectivity, antennas and secure cloud connectivity, providing customers with a more complete route from component selection and system design through to deployment.

"After five years of cooperation in selected European countries, we are seeing increasing demand for off-the-shelf industrial internet access solutions," said Walter Puhl, Wireless Technology Specialist EMEA, Avnet Silica. "For us, it was the logical next step to choose Teltonika Networks as a partner and broaden our wireless portfolio with its fully certified routers and gateways. Its devices are reliable, robust, and plug-and-play, with competitive pricing that helps complete our portfolio."

"This partnership combines the strengths of both companies - from Avnet Silica's ability to create custom-designed solutions and technologies to Teltonika's ready-to-deploy industrial networking hardware," commented Dominykas Soliunas, Global Key Account Manager, Teltonika Networks. "This complementary approach enables us to support customers at different stages of their projects and address a broader range of connectivity needs."

For more information about Teltonika Networks' industrial connectivity products available from Avnet Silica, please visit this link.

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About Teltonika

Teltonika Networks is a rapidly growing technology company developing and manufacturing professional network connectivity equipment for international markets in Lithuania, Europe. Building on decades of experience in IoT and M2M communication, the company offers a broad portfolio of reliable and secure connectivity solutions for demanding applications across Industry 4.0, Smart City, Green Energy, and other sectors. The portfolio includes industrial 4G and 5G routers, gateways, modems, Ethernet switches, and wireless access points, embedded solutions, complemented by the

Remote Management System (RMS) for centralized monitoring and management of connected devices. Designed and manufactured in Lithuania, Teltonika Networks' products combine industrial reliability, security, and ease of deployment to support connectivity projects worldwide. For more information, visit www.teltonika-networks.com

About Avnet Silica

Avnet Silica is the European semiconductor specialist division of Avnet, one of the leading global technology distributors, and acts as the smart connection between customers and suppliers. The distributor simplifies complexity by providing creative solutions, technology and logistics support. Avnet Silica is a partner of leading semiconductor manufacturers and innovative solution providers over many years. With a team of more than 200 application engineers and technical specialists, Avnet Silica supports projects all the way from the idea to the concept to production. Avnet Silica is a regional business unit of Avnet, (NASDAQ: AVT) with European headquarters in Belgium (Avnet Europe BV). For more information, visit www.avnet-silica.com.

About Avnet

As a leading global technology distributor and solutions provider, Avnet has served customers' evolving needs for more than a century. Through regional and specialized businesses around the world, we support customers and suppliers at every stage of the product lifecycle. We help companies adapt to change and accelerate the design and supply stages of product development. With a unique viewpoint from the center of the technology supply chain, Avnet is a trusted partner that solves complex design and supply chain issues so customers can realize revenue faster. Learn more about Avnet at www.avnet.com.

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